

Message Text

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67

ORIGIN COME-00

INFO OCT-01 EA-07 ISO-00 EB-05 RSC-01 L-03 EUR-06 /023 R

66615/66610

DRAFTED BY: COM/OED/MEPD/JHARDISTY:MJJ

APPROVED BY: EB/OCA/REP-LHPOMEROY

COM/OED/MPED:MWELLS DEPT DIR

STATE/EA/IMS:ADORNHEIM

----- 095368

R 262209Z DEC 73

FM SECSTATE WASHDC

TO AMEMBASSY JAKARTA

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E.O. 11652: N/A

TAGS: BMOP, ID

SUBJECT: GOVERNMENT TENDER - U.S. STEEL

REF: JAKARTA 14616

1. COMMERCE HAS SPOKEN WITH NEW YORK OFFICE OF U.S. STEEL. THEY ARE ACTIVELY FOLLOWING THE PERTAMINA REQUIREMENT FOR SEAMLESS CASING AND TUBING. HOWEVER, USS INFORMED DOC THAT QUOTE UNDER NO CIRCUMSTANCES IS IVAN ALEXANDER AN AGENT OF U.S. STEEL UNQUOTE. ALEXANDER HAS DONE BUSINESS WITH USS IN PAST, ALTHOUGH NOT NEARLY THE \$5 MILLION HE CLAIMS, AND MAY VERY WELL BE DEALING WITH THEM IN FUTURE. HOWEVER, THIS HAS NEVER BEEN, NOR WILL LIKELY EVER BE, AS THEIR AGENT.

2. USS EXPLAINED TO DOC THAT THEY WILL NOT BE ABLE TO CONSIDER QUOTING ON THIS REQUIREMENT FOR A FEW WEEKS WHICH IS WHEN THEY WILL KNOW THEIR 2ND QUARTER 1974 CAPACITY. IF 2ND QUARTER ALLOCATION IS INSUFFICIENT USS WILL HAVE TO WAIT UNTIL MARCH 1974 WHEN 3RD QUARTER PRODUCTION PROGRAM IS RELEASED.

3. AS EMBASSY KNOWS, DEMAND IS VERY HIGH FOR THESE ITEMS IN US AS WELL AS FOREIGN MARKETS. USS WILL CONTINUE TO

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BID, IF IT HAS THE CAPACITY. APPARENTLY JAPAN, GERMANY

AND POSSIBLY ITALY ARE ONLY OTHER POTENTIAL SUPPLIERS AND
THEY ARE EXPERIENCING SIMILAR DOMESTIC DEMAND.

4. DOC HAS BEEN ASSURED BY USS TO BE KEPT ABREAST OF
PROGRESS. ANY SUCH INFO WILL BE IMMEDIATELY RELAYED TO
EMBASSY. DECON FOLLOWING 1/26/74. KISSINGER

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Message Attributes

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Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
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Disposition History: n/a
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Disposition Remarks:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
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